





### **Global STM Journals**

### Partnership Publishing

Leading the way:

Offer best-in-class publishing services to our customers and their journals to increase the global impact of their research output

Wednesday, 29 October 2014
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#### **About Elsevier**



- We are a global leader in the development and dissemination of scientific, technological, and medical knowledge.
- We are a global company, established in Amsterdam in 1880, with roots going back to 1580.
- We publish nearly 2,500 journals and over 1,400 new book titles each year, as well as tools and analytics for researchers.
- We help societies and institutions around the world to internationalise their publishing programmes.
- We engage directly with researchers and clinicians through a large and growing number of conferences, author and reviewer workshops, and training events, which we run in partnership with societies and institutions around the world.

### Our journals: What we do



~2,500 Journals +10,000 Editors +11,000,000 Users

+1,000,000 Submissions ~400,000 Published Articles ~700 Million Downloads

~10 Million Citations

**Publishing Innovation** 

### Our journals: Who we serve





Researchers

Health Practitioners

Faculty & Students

Commercial Organisations

Librarians

**Societies** 

**Engineers** 

**Professionals** 

**General Public** 

**Elsevier's Global Publishing Network** 

**10,000** editors

70,000 editorial board members

**300,000+ referees** 

700,000+ authors

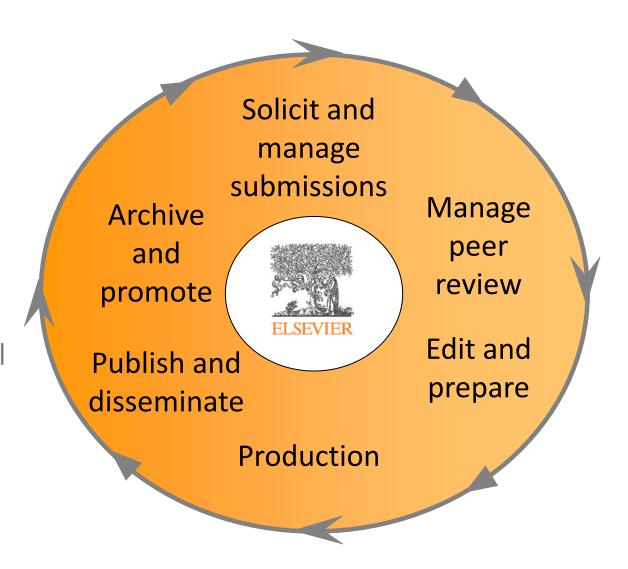


Source: Scopus, ScienceDirect, JCI

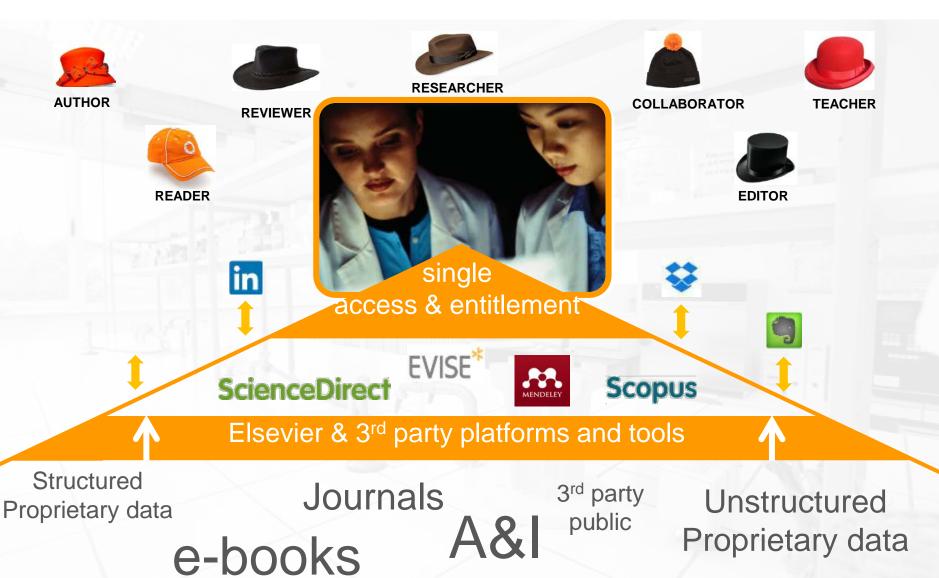
### The journal publishing cycle



- We work in partnership with Editors, Societies and the wider community to manage the publication cycle.
- We enhance and develop each journal that we publish and identify new opportunities each year for new launches.



## Our goal: making our platforms talk to each-other, to deliver more than just the obvious for the researcher in all the varying roles



### What is Production and Hosting?

- Third party journals (subsidized OA)
- Third party has full Editorial responsibility and ownership
- Journal benefits from Elsevier's full publishing workflow

#### Services:

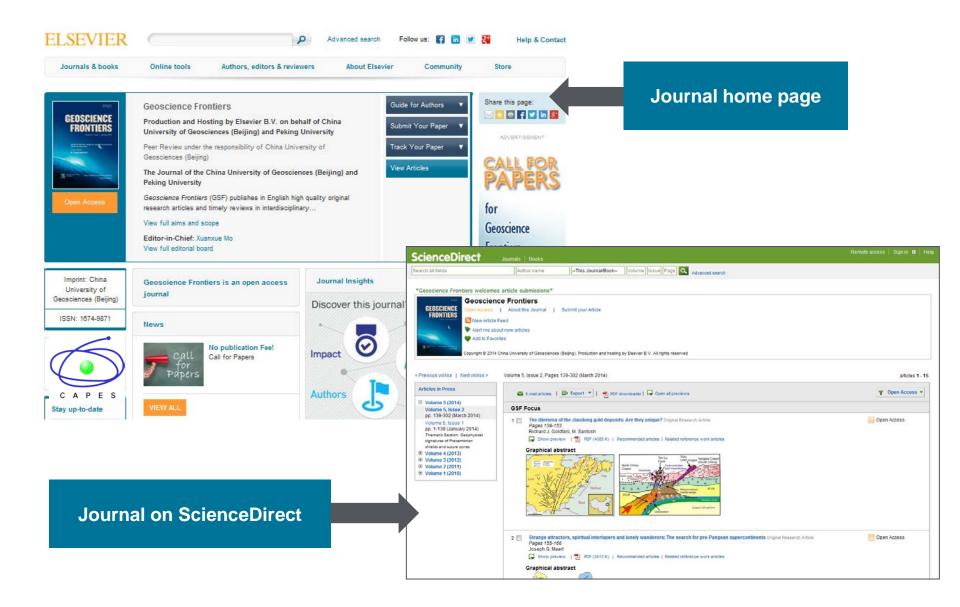
- Elsevier Editorial System (EES), iThenticate and COPE membership (anti-plagiarism), reviewer finder
- Scopus access for editors/reviewers
- Typesetting and copyediting services, including DOI and Crossmark
- Journals are hosted on ScienceDirect
- Journal homepage on elsevier.com
- Regular Journal performance reports
- Training on all aspects of scholarly publishing
- Application support for indexing (Scopus/WoS/Medline)

#### **Results:**

- > 300 journals joined P&H. Within 2 years most of P&H titles:
- Have an established publishing workflow
- Show strong growth in usage and number of international submissions
- Show drastic increase in rejection rate
- Have enlarged and internationalized their Editorial Boards
- Perform significantly better compared to local journals in their area
- Have 90% customer satisfaction



#### P&H on elsevier.com and ScienceDirect



### PDF and XML versions available (Open Access)



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yahoo.com (Y.A. Durrani).

B.V. All rights reserved. uch as perforarea, reliability and cost. Recently, low power consumption has become the most important objective as a

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an acceptable

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http://dx.doi.org/10.1016/j.jksuci.2014.03.005

design constraint. A key challenge in low-power systems is accurate and fast power estimation. Power analysis at higher design level, such as computer architecture and soft ware engi-

method, the sequence of an input stream is generated by a genetic algorithm (GA) using input metacro-model function to construct a set of functions that map the input metrics of a

to its output metrics. Then, a Monte Carlo zero-delay simulation is performed and the ation is predicted by a macro-model function. The most important contribution of the

that it allows fast power estimation of IP-based design by the simple addition of wer consumption. This makes the power modeling of SoCs an easy task that permits

power features at the architectural level. In order to evaluate our model, we have consed digital systems using different IP macro-blocks. In experiments with an individual ck the average error is 1-2% and for an entire IP-based system with interconnects, the from 9% to 15%. The preliminary results are effective and our macro-model provides

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become increasingly difficult and time consuming, power and performance analysis at the early stages of the design flow are essential for shortening the turn-around time. The design

lems (R estimati As rapid growth of a system's complexity and verifications







### To mitigate the risk of hosting articles that damage our reputation we have strict acceptance criteria for P&H journals

Journal acceptance criteria

#### There are strict acceptance criteria for new journals



Academic peer-reviewed journal, unique selling point

Clearly defined aims & scope (Elsevier assistance if necessary)





Willing to follow international ethical & publishing guidelines

Academic Editorial Board





English title, keyword, abstracts



Any new journal has to be validated by the Production and Hosting team before it can be signed.

The Production and Hosting team will in turn ask for advice from the relevant subject matter **expert Publishing Director** 

English/Spanish/Portuguese language (or translation services)



Ambition to become an international journal

#### Estudo de Caso

# Brazilian Journal of Infectious Diseases (publicado pela Elsevier desde 2010)

Número de submissões

**2**011: 203

**2**013: 798

Fator de impacto:

**2010: 0.550** 

**2012**: 1.036

Downloads no ScienceDirect

**2010**: 3.561

**2**013: 19.204



# Case Study: Geoscience Frontiers A chinese journal in Earth and Planetary Sciences Started as P&H end 2010

Region	# Items	% Items
Africa	2	3.10%
Asia	33	51.60%
Eastern Europe	2	3.10%
Middle East	8	12.50%
South America	3	4.70%
United States/Canada	7	10.90%
Western Europe	9	14.10%
*Items Published in 2013	•	•

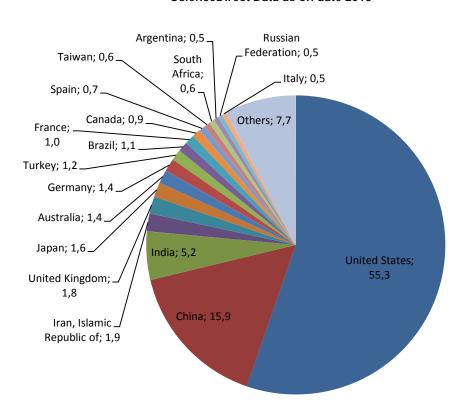
Year	2011 2012		2013
Total Citations (Scopus)	34	106	361
Average Cites/Article	0.6	1.3	5.5

<sup>\*</sup>Scopus data in 2013

Year	2011	2012	2013
Total ScienceDirect Downloads	21970	65728	108874
Average Downloads/Article	414	864	1674

- 11 countries represented on the editorial board
- Published authors from 31 countries from 2011-2013

#### ScienceDirect Data as on date 2013



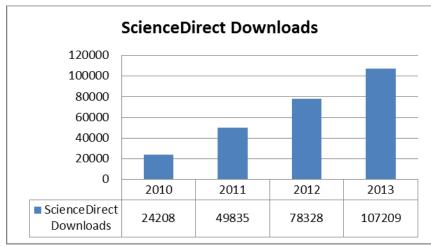
### **Government case – Egypt**

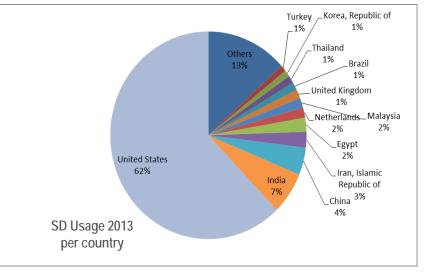
- Lead via sales (customer from sales)
- Ministry of Higher Education Egypt
- 40 journals / 5 year deal
- Cairo University intended to launch flagship journal, entered P&H program funded by Ministry in 2010
- 1st journal we started and it is has been successful (SD downloads and Scopus citations)

#### First results: Journal of Advanced Research

- Huge increase in number of downloads in 3 years, from 24K
   in 2010 to more than 100K in 2013.
- Huge increase in number of citations from 2010 to 2013 (Scopus)
- Submissions from **28** countries
- Usage from 100+ countries, US #1

Year	2010	2011	2012	2013
Average Downloads per Article	590	1246	1958	1449
Scopus citations	3	59	151	187



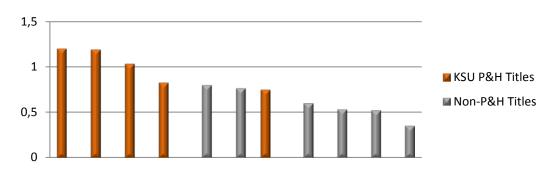


### Institution/University case - King Saud University KSA

Average 2013 citations in Scopus per 2011-2012 scholarly paper

P&H Raises the profile of national publications P&H titles outperform non-P&H titles on a country level

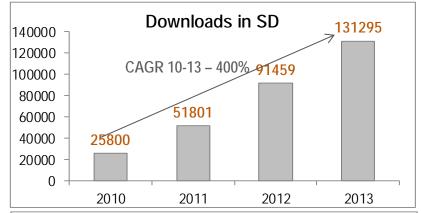


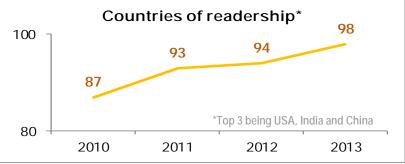


#### Journal level improvement case - Saudi Pharmaceutical Journal

- Number of downloads on SD tripled in 3 years time
- Global exposure in 2009 the journal was read by only 2 countries, after that the journal is accessed by more than 98 countries
- First IF and Scopus indexing in 2010
- Rejection rate from 3% in 2009 to 89 % in 2013
- Number of submissions tripled, coming from 32 countries
- 7 countries represented on the editorial board
- Users: 8512 institutions including GlaxoSmithKline, MIT and Yale University







### Scopus selection criteria, how P&H helps

#### Minimum criteria

- Peer-review Elsevier Editorial System, Scopus access for reviewers, Ambassador account (SD/Scopus) for Editor in Chief
- English abstracts Language Editing Services, copy-editing by Elsevier suppliers
- Regular publication Increase submissions, facilitate peerreview via EES, smooth production workflow
- References in Roman script Elsevier production workflow
- Publication ethics statement COPE membership for Editor in Chief, iThenticate to detect plagiarism, Elsevier webinars on publishing ethics

Journal policy	<ul> <li>Convincing editorial concept/policy</li> <li>Level of peer-review</li> <li>Diversity in geographic distribution of editors</li> <li>Diversity in geographic distribution of authors</li> </ul>
Quality of content	<ul> <li>Academic contribution to the field</li> <li>Clarity of abstracts</li> <li>Quality and conformity with stated aims &amp; scope</li> <li>Readability of articles</li> </ul>
Journal standing	<ul><li>Citedness of journal articles in Scopus</li><li>Editor standing</li></ul>
Regularity	<ul> <li>No delay in publication schedule</li> </ul>
Online availability	<ul><li>Content available online</li><li>English-language journal home page</li><li>Quality of home page</li></ul>

PHjournals have to apply for Scopus indexing, customers have to ensure they meet all criteria to be suitable for PH. PH can help journals to become more international, customer has to have the ambition to become international.

### Workshops/trainings

Elsevier can arrange for Editor and Author workshops customized for CAPES. Topics include, amongst others:

- Trends in Scholarly Publishing
- How to Get Published in Research Journals
- Open access Publishing
- Successful Grant Writing
- How to Review a Manuscript
- How to get your paper noticed
- The Impact Factor and Other Bibliometrics
- Authors' Rights and Responsibilities
- Ethics
- Journal performance and how to improve journal impact



Elsevier Publisher in Life Sciences, Jaap van Harten giving a workshop at Namur University on 'How to get published'

For a 100 journal partnership we can offer 4 times a 2-day workshop/year

A experienced Publisher and international Editor will conduct

Face-to-face, webinars, online

### **Optional: Special offer for Author services**

#### LANGUAGE EDITING

Authors write in English and submit their paper for language editing done by native speakers who are also PhD-level experts in that specialty.

#### TRANSLATION SERVICES

Authors write in their own language and we take care of the translation. Also done by PhD-level experts covering: Spanish, Chinese, Portuguese. Russian language available at request.

#### **ILLUSTRATION SERVICES**

Professional illustrators produce scientific, technical or medical images of all kinds. They can be created from scratch, or a user's own images redrawn or enhanced.

#### **CUSTOMER SPONSORING OPTIONS**

Customer can purchase vouchers for customer authors to benefit from these services. Vouchers can fully sponsor the fees or provide authors with a discount.













### **Example: CUSTOMER sponsor options**



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MORE





### **Production and Hosting is offered in three different versions**

Pricing grid in \$/journal/year

roduction carried	Hosting only	Standard	Enhanced
Production  Breakdown of the detailed services  Hosting of on ScienceDirect as OA  Reference linking  Content is optimized for high rankings in search engines  Journal homepage on elsevier.com  Dedicated Journal Manager and Publishing Contact  Detailed journal performance reports  Support in application process for Scopus & non-Elsevier databases	√ √ √ √ √	√ √ √ √ √	\ \ \ \ \ \ \ \
<ul> <li>Streamlined editorial management through EES</li> <li>Scopus access for Editors and reviewers</li> <li>Plagiarism detection tool iThenticate &amp; COPE membership for Editors</li> <li>Copyright handling</li> <li>Production; manuscript tracking</li> <li>Production; typesetting and copyediting</li> <li>HTML and PDF versions</li> <li>Free e-PDF of article to authors</li> </ul>		\ \ \ \ \ \ \	\ \ \ \ \ \ \ \ \
<ul> <li>Print copies offprints and journal issues</li> <li>Technical check (if necessary)</li> <li>Services for authors: illustrations, language editing, translation</li> <li>Hosting of back files</li> <li>Mobile app</li> <li>Article of the Future</li> <li>Author &amp; Editor workshops</li> </ul>			√ √ √ √ √
One-off set-up fee	15K	15K	15K

### Contato Elsevier para mais informações:

### Eloisa Viggiani

Gerente de Contas Elsevier Brasil | Acadêmico e Governo

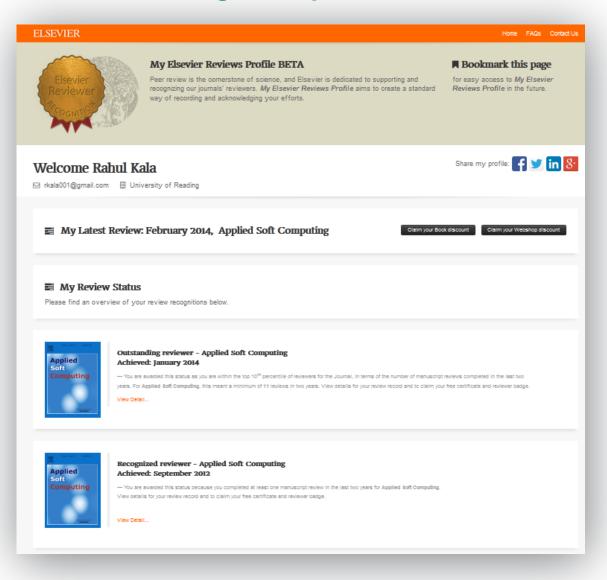


e.viggiani@elsevier.com

감사합니다 Natick Panke Ευχαριστίες Dalu 응 

### Slides com informações adicionais

### **Reviewer recognition platform**



A platform where reviewers can track their reviewer status & performance

Collect their rewards

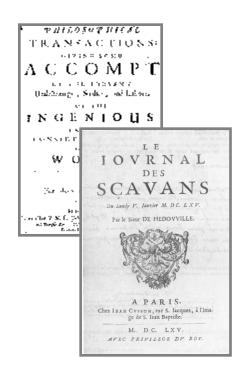
Share their status & performance with their communities

Regular email to reviewers in which they will find link to customized pages, displaying their status per journal, and rewards and perks, such as certificates and discount codes.

- No need to log-in
- Automatic updates after each new review
- Historical overview of reviews

### **Traditional role of publishers**

Journal publishing has endured for over 340 years with the fundamental roles of the publisher unchanged:



First scientific journals published in 1665

### Registration



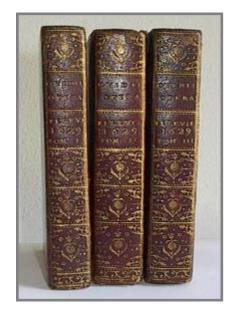
### Certification



### **Dissemination**



**Preservation** 



Elzevirianas circa 1629

# Publication Ethics: Elsevier hold itself responsible for Education/prevention, Detection & Resolution



- Education; elsevier.com/ethics; 200+ author workshops per year
- Prevention:
   Clear ethics policies for all jnls; Mandatory ethics statement for all submissions; All coauthors automatically informed of submission & acceptance

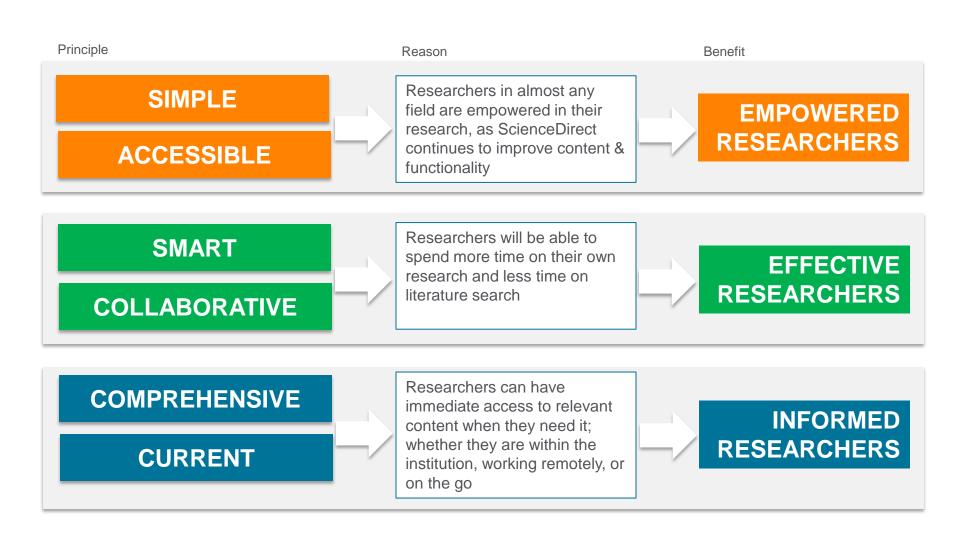


- CrossCheck/iThenticate: checks papers for text similarity against a unique database of 50 million fulltext articles & books, 10 million from Elsevier.
- All new submissions to Elsevier (1.2+ million per year) to be screened by end 2014
- Increasing need to check images for inappropriate manipulation. Policy based on Rossner 2004. The Journal of Cell Biology, 166, 11-15



- All Elsevier journals are members and uphold core policies of the Committee on Publication Ethics (COPE)
- Publishing Ethics Resource Kit (PERK) provides editors with step-by-step processes for handling ethics allegations
- Regular webinars & presentations to editors
- Extensive support from Elsevier's Publishers, Publishing Ethics Experts and Legal teams

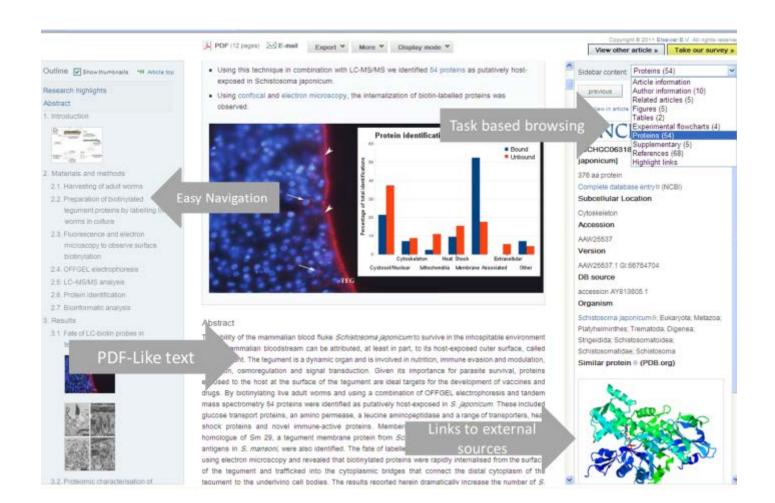
### How our platforms help researchers



### **Article of the Future: the three pane view**

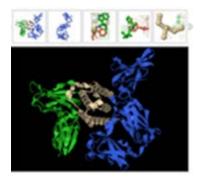


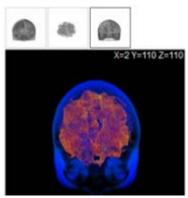
We are continuing to redesign the format of the online article and add additional content and functionality - to create a far richer reader experience:



#### **Content innovation**







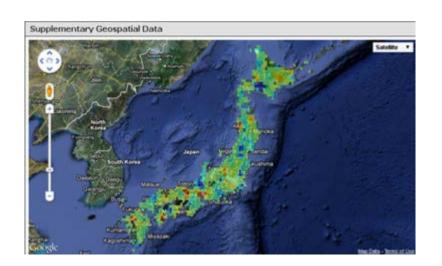
View author presentation

Effect of bypassing the proximal gut on gut hormones involved with glycemic control and weight loss

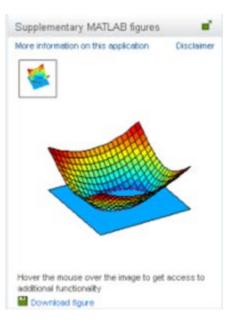
DJ Pournaras et al.

Surgery for Obesity and Related Diseases
5 sides, 04:24 min

- We have developed over 30 content innovations to enhance the article online, including 3-D viewers, interactive maps, and database links.
- We continue to work with the research community to develop more content innovations for the future.







### We provide readership information to our authors

